

EBO QUARTERLY REPORT #7

EXECUTIVE SUMMARY

I. Introduction

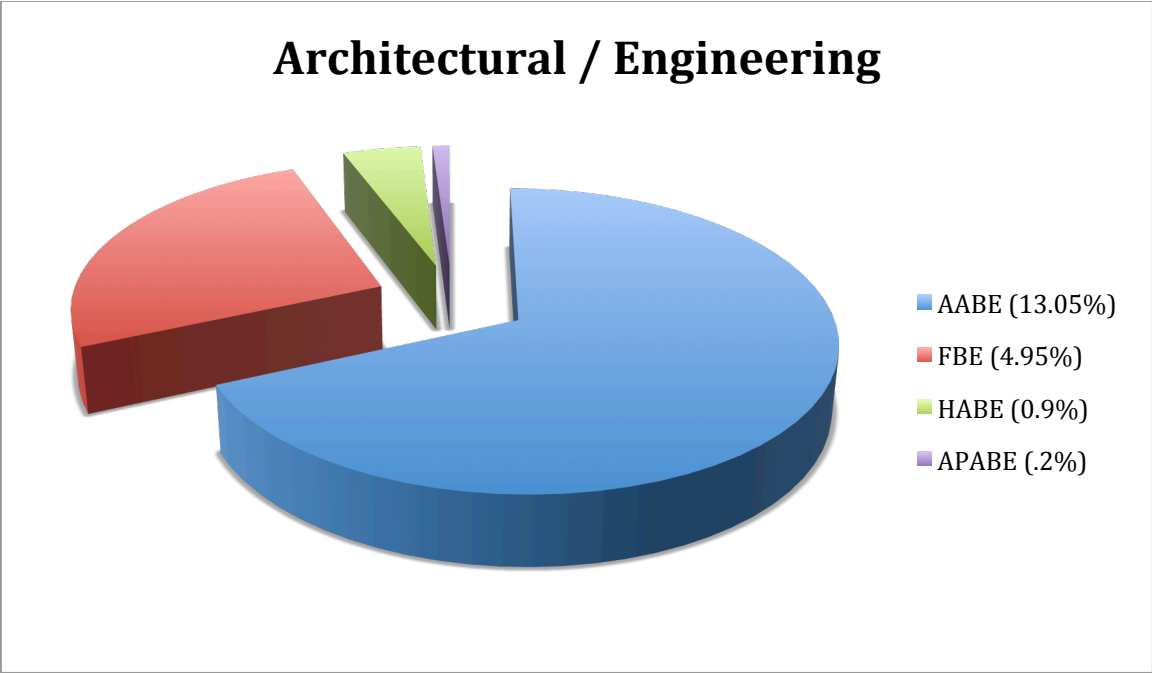
This Executive Summary has been prepared to provide highlights of the Equal Business Opportunity activities and accomplishments that have occurred during the period of 01 October 2014, thru 31 December 2014, and to illustrate the progress made toward the M/FBE goal of 31% participation on the construction of the New Atlanta Falcons Stadium.

This report will provide information organized by the three major scopes of work – Architecture and Engineering, Developer and Construction Manager. It will also highlight M/FBE success stories in the “Partnership for Success” section.

II. Architecture / Engineering

Prime: HOK, Inc.

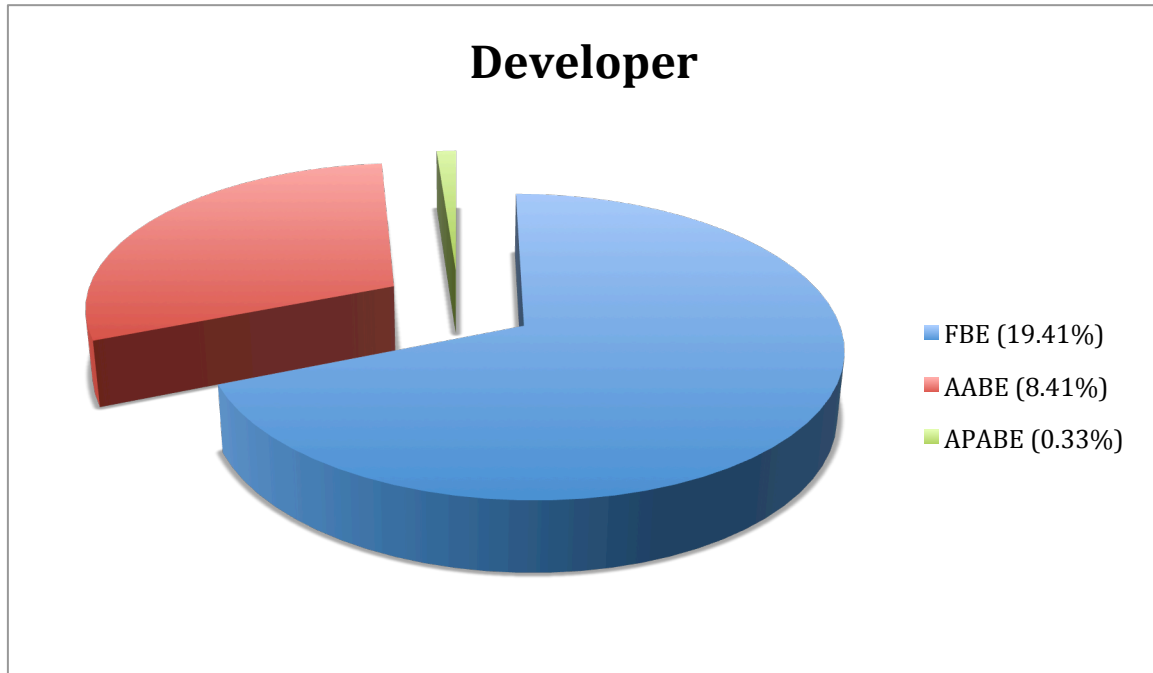
HOK, Inc. did not add any additional minority or female subcontractors this quarter.



- A. Total Contracts Awarded to-date: \$37,882,768.00
- B. Total EBO Contract Value: \$7,194,121.00
- C. EBO % of Total Contract Value: **19.0%**

III. Developer : Atlanta Falcons Stadium Company, LLC (StadCo)

StadCo did not add any additional minority or female subcontractors this quarter.



A. Total Contracts Awarded to-date: \$9,790,628.68

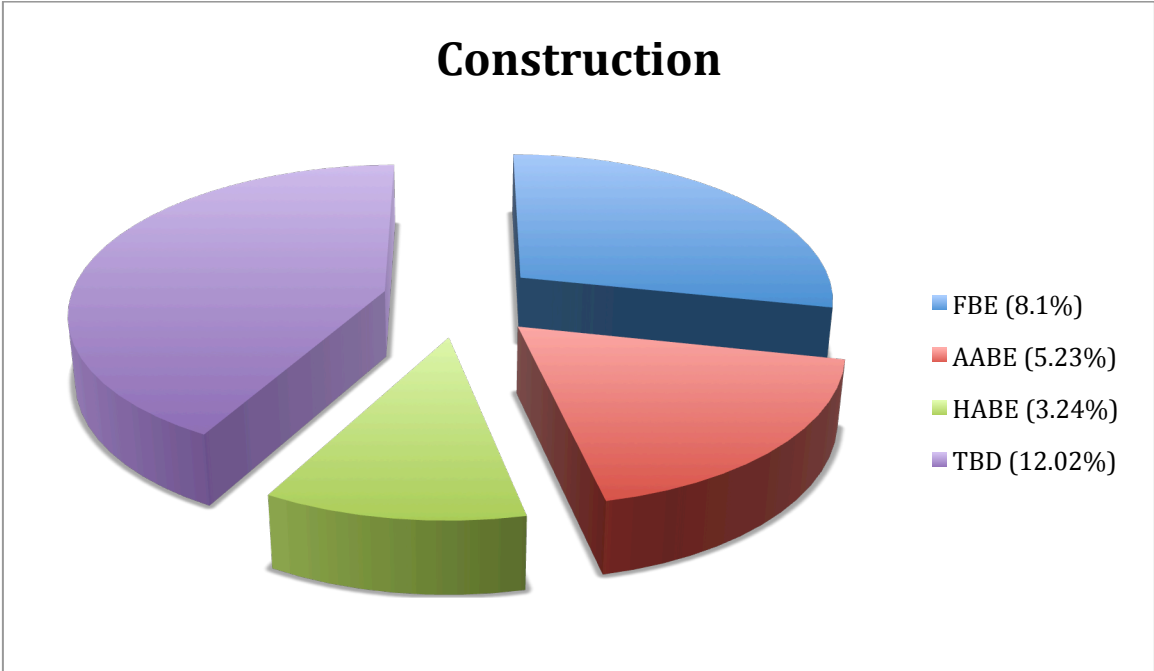
B. Total EBO Contract Value: \$2,755,530.54

C. EBO % of Total Contract Value: **28.1%**

IV. Construction: Holder-Hunt-Russell-Moody, A Joint Venture (HHRM)

HHRM added the following Minority and/or Female Business Enterprises to the project this quarter:

- American Custom Manufacturing (AABE)
- Bennett International Group (FBE)
- Anasteel Supply (FBE / HABE)
- Alpha Waterproofing (APABE)
- C&K United Sheet Metal (AABE)
- Exterior Metal Services (FBE)
- TCM Waterproofing, LLC (FBE)
- Boyette Brothers Excavation(FBE)
- Mills Specialty Metals (FBE)
- Ryjohn Steel (AABE)
- Champion Painting (HABE)
- TCM LLC (FBE)
- EGM (AABE /FBE)
- B & S Supply (AABE)
- JJ Dal Supply (FBE)
- Mayer (FBE)
- Uptime (AABE / FBE)
- Alzan Services (AABE/FBE)



- A. Total Contracts Awarded to-date: \$638,999,755.00
- B. Total EBO Contract Value: \$185,295,219.14
- C. EBO % of Total Contract Value: **29%**

SUMMARY

SUMMARY	TOTAL CONTRACTED	EBO CONTRACTS	EBO % of TOTAL CONTRACT VALUE
A/E + DEVELOPER + CONSTRUCTION	\$ 686,673,152	\$195,244,871	28.4%

*Upcoming bid requests can be viewed at **hhrmjv.com** under the "bid package updates" tab.*

V. Bid Packages

This section summarizes bid packages that were issued and awarded during the last quarter:

- Landscaping (14.03)

- ✓ This package has been awarded to *Valleycrest*.

- Architectural Wood Work (Millwork) (4080)

- ✓ This package has been awarded to *Mortensen*.

- Drywall / Acoustical (09.21 and 09.22)

- ✓ This package has been awarded to *Acousti and Marek*.

- Conveying Systems (Elevators)(08.04)

- ✓ This package has been awarded to *Kone*.

- Skin (09.11)

- ✓ This package has been awarded to *CrownCorr*.

- Exterior Concourse Masonry (09.03)

- ✓ This package has been awarded to *Cornerstone and Pyramid*.

- Roofing Systems (09.25)

- ✓ This package has been awarded to *Saratoga*.

- ETFE (09.12)

✓ This package has been awarded to *Birdair*.

- Architectural Precast (09.11)

✓ This package has been awarded to *Gate*.

PACKAGES TO BE AWARDED 1ST QUARTER, 2015

- Miscellaneous Structural Steel (09.07)

* Prequal. considerations:

- CM Steel	- Universal Steel
- Steel LLC	- Steel Fab
- Stein Steel	- M & J Steel
- American Custom Manufacturing	

- Waterproofing / Caulking / Expansion Joints (09.21)

* Prequal. considerations:

- LS Decker
- Alpha
- Metro

- Handrails and Guardrails (09.23)

* Prequal. considerations:

- Raydeo
- SC Railings
- Global Glass
- American Custom Manufacturing

- Slab on Grade Concrete (09.28)

* Prequal. considerations:

- Bryson	- Gunby
- New Gen	- Precision
- Technique	

- Specialties (4160)

* Prequal. considerations:

- Pinnacle Services Group
- Engineering Specialties
- Accessories Unlimited

- **Flooring (Hard and Soft Flooring) (4100B)**

- * Prequal. considerations:
 - Spectra
 - David Allen
 - Premier Contract Carpet

- **Window Treatments (4200)**

- * Prequal. considerations: - Marietta Drapery

- **Signage and Graphics (4210)**

- * Prequal. considerations:
 - Raydeo
 - Henry Inc.
 - Architectural Graphics Inc.
 - Gelberg Signs

PARTNERSHIP FOR SUCCESS

This segment highlights one of the many success stories that have occurred since the New Stadium Project (NSP) began. It illustrates what can happen when opportunity, coupled with diligence and a strong desire to learn, meet and lead to a win-win situation for all parties concerned.

Westside Works (www.westsideworks.org)

Westside Works is a long-term neighborhood program focused on creating employment opportunities and job training for residents of the Westside community, including Vine City, English Avenue, parts of Castleberry Hills and other contiguous neighborhoods. The Westside Works initiative is focused on placing at least 100 men and women from the Westside neighborhoods into construction jobs within 365 days from May 2014. It is also designed to provide a host of additional services to foster employment success, such as job training, skills assessment, adult education programs, interview preparation and job placement.

While this is a formal program with strict participation and graduation requirements, entry into the program sometimes begins with neighborhood residents walking into the HHRM construction site office to request employment information (the formal intake process is initiated when CDC Integrity conducts its official candidate interview). From the program's inception to present date, HHRM has received nearly 2000 walk-ins requesting information about employment opportunities. Of that number, HHRM has referred hundreds of individuals for the intensive training program.

The program is comprised of an intensive, immersive book-style training curriculum. To date, there have been five (5) graduating classes that have produced 73 individuals who, as a result of the training, are prepared to enter the workforce. Westside Works is pleased to report that it has a 100% job placement rate for all of its graduates; with 26 of the graduates being placed in jobs on the NSP (and five individuals from Westside Works' targeted neighbors being placed on the NSP project). Westside Works anticipates the same results for the upcoming classes it plans to graduate in the coming weeks.

Westside Works, in partnership with the Arthur Blank Family Foundation, is well on its way to making a long lasting impact on the economic development and empowerment of the communities that will surround the NSP. Westside Works is a shining example of the positive results that are created when communities and builders come together to form winning partnerships.

NewGen Construction (www.newgenconst.com)

NewGen served as a subcontractor to Reeves Contracting Company and is responsible for the construction of the NSP's detention vault. Founded by Erskin Harris and Mike Roussell in 2013, the two principals of NewGen Construction have been in the engineering field for over 20 years between them.

NewGen serves as this quarter's example of a successful partnership because of its quality and timeliness of work. In an industry in which delays are common and all too often the norm, to come across the contractor who is not only on time with a project, but even a few days ahead of schedule, and all while doing quality work, makes for a story worth noting.

This is where NewGen's success comes in. Not only did it complete the detention vault construction with the professionalism and accuracy this is expected of all NSP contractors, NewGen was able to do it ahead of schedule. Furthermore, those who have worked with NewGen have expressed that it has consistently gone "above and beyond" on the project and that it has proven to be a great company to work and partner with.

When asked about his thoughts on the NSP's EBO retention commitment, co-founder Erskin Harris opined that while he has always wanted to be considered and judged solely by the quality of his firm's work, he does recognize that were it not for the NSP's commitment to EBO participation, his new and growing firm may never have qualified for a project of this magnitude. His firm is grateful for the opportunity because he recognizes that his firm's successful inclusion and completion of construction on this project will make it better positioned to compete on larger scale projects going forward. Having done so well on its first project with NSP, NewGen is looking forward to bidding on upcoming NSP packages in the future.

NewGen and NSP: a winning partnership that promises to catapult each into the next levels of greatness.